

Scania France chooses the IRIUM DMS for its distribution network

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Scania France has just chosen the i80™ Dealer Management System (DMS) for its distribution network. The i80™ DMS will be the new management tool for all Scania sales and repair points in France.

Above all, a technological choice

The i80™ product is a dealer management system (DMS) developed with the latest technological evolutions (interpersonal database, internet-linked, mobility products, functional cover, document management...).

This will allow all points of the Scania France distribution network to be supported as it is particularly appropriate for their distribution / rental / repair work on new and second-hand vehicles.

i80™ is made up of modules specialised in the sales of new and second-hand trucks, distribution of parts, managing after-sales services and vehicle rental.

Perfectly interfaced with the other computer tools of the Scania group, thanks to using the latest technology based on web-services, i80™ is the ideal tool to help the Scania network in France become more effective and improve its visibility.

Comment from Mats GUNNARSSON, CEO of Scania France

"We studied the different specialised HGV DMS in Europe with the Scania group headquarters and we decided to go for the i80™ solution. This DMS is particularly adapted to the different activities linked to our business and helps us to provide a reliable tool for our network in different areas (warehouse, workshop, rental, new / second-hand trucks sales).

i80™ is a very complete product that integrates all the new technologies we need to improve our effectiveness and our visibility: the workshop schedule module is particularly ground-breaking and will help us take greater steps to improve our customer services.

The i80™ references in the HGV sector and IRIUM's background in this market are going to help us get better visibility for our business plus administrative efficiency.

On the other hand, the IRIUM group is one of the most stable computer partners as its international development strategy matches our own. Its development team and specialised consultants in our sector give us long term development guarantees in an environment where computer tools have to constantly evolve without moving too far away from our daily concerns on improving customer service quality. "

The reaction from Frédéric BON, IRIUM GROUP managing director

"We are particularly proud of having gained the trust of such a large group for its distribution network. Our teams have specific knowledge of the HGV sector and Scania's field as we have been working with them since 1994. "

This new project confirms the IRIUM GROUP's technological development strategy leaning towards sector-based, mobility, tools that can be used over the internet with consistently excellent reporting. Without our international presence, we wouldn't have the trust of the Scania group either. "

Source: IRIUM SOFTWARE