

More internationalisation: Kögel Used under new management

30 June 2015 by Kögel

David Henckens is the new director of Used Vehicles International

A new face in the used vehicle parts sector "Kögel Used". David Henckens (47) started as Director of Used Vehicles International with the Burtenbach Trailer manufacturer in June 2015. In his newly created position, Henckens is now responsible for the used vehicle division Kögel Used, and is expected to continue expanding its internationalisation step by step. Along with the purchase and sale of used trailers, this also includes the collaboration with the New Vehicle Sales Division with regard to repurchase values and trade-ins. Henckens is directly available on-site to Kögel customers all over Europe, to answer all questions involving the topic of used vehicles. He reports directly to the Kögel executive board.

David Henckens, a native of the Netherlands, can look back on many years of used vehicle and sales experience in the commercial vehicle industry: Before joining Kögel, Henckens held a similar position and responsibilities for almost ten years at a large international commercial vehicle leasing company in the Netherlands. Before that, he was employed by various trailer and tractor unit manufacturers, here again in the used vehicle sector. Henckens studied Automotive Business Management (IVA Driebergen), is married, and has two children.

"The used trailer business has become a mainstay for Kögel and is taking on increasingly more importance", says Petra Adrianowytsch, Managing Director sales DACH and corporate development at Kögel. "The creation of this position is an additional step toward the internationalisation of our Kögel Used division."

"My goal is to work together with my team in Burtenbach and my colleagues in the Sales Division to become a fair and competent partner for all aspects of used vehicles for our customers throughout Europe", says David Henckens, Director of Used Vehicles International at Kögel. "This allows us to maintain a large stock of well cared for and well-maintained trailers – including both recently registered used vehicles and trailers which have been used for five or more years."

Source: Kögel