

Terex Trucks appoints Equipment Sales & Service Ltd. In Alberta, Canada

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Equipment Sales & Service Ltd. (ESS) has been appointed by Terex Trucks to distribute articulated and rigid dump trucks in Alberta, Canada.

Edmonton-based heavy equipment supplier, Equipment Sales & Service Ltd. (ESS), has been appointed by Terex Trucks as the official distributor and service provider of articulated and rigid haulers in Alberta, Canada.

Founded in 1946, the family-owned business is one of Canada's oldest and most established heavy equipment companies, as well as one of the largest national service providers. The Terex Trucks haulers will complement the company's current line of construction product offerings.

"We see Terex Trucks products as a great strategic fit, not only for our business but also for our customers," said Mike Smith, Vice-President and General Manager at ESS. "We are excited to be adding the Terex Trucks hauler line to our Western Canadian Division."

ESS is recognised as one of Canada's Best Managed Companies and has a strong reputation for sales and customer support, as well as aftermarket expertise.

"Alberta is an important market for us; traditionally the largest consumer of articulated dump trucks in North America," said Matt Deloglos, America's sales & marketing director at Terex Trucks. "ESS knows this market well and our customers will be delighted in the knowledge that they have ESS support. We're confident that the dealer will be a strong player in our North American dealer network."

Source: Terex Truck