

Jungheinrich's Successful 2015: Ambitious Full-Year Forecast Exceeded

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- Double-digit growth in incoming orders, net sales, EBIT and EBT
- Value of incoming orders up 11 per cent to 2.82 billion euros
- Market share increased worldwide and in core market Europe
- Production figures exceed 90,000 units for the first time
- Net sales jump 10 per cent to 2.75 billion euros
- EBIT rises 10 per cent to 213 million euros
- Dividend proposed for preferred shares 14 per cent higher

The Jungheinrich Group brought fiscal 2015 to a very successful end, posting strong growth in all key performance indicators. New record highs were achieved for incoming orders, production, net sales and all earnings figures.

Hans-Georg Frey, Chairman of the Board of Management of Jungheinrich AG, "Fiscal 2015 was another very successful year for Jungheinrich. We bested our ambitious forecast for our key financials incoming orders, net sales, EBIT and EBT and increased our market share in our main market Europe and worldwide.

Furthermore in 2015, consolidated earnings rose to 138 million euros. Jungheinrich has constantly achieved positive results for its shareholders in recent years. The good level of incoming orders at the end of last year has been maintained in 2016 and gives us reason to be optimistic regarding the first half of the year."

In 2015, incoming orders in terms of units amounted to 97.1 thousand forklift trucks – up 13 per cent on the comparable figure for the preceding year (85.6 thousand trucks). This momentum clearly exceeds that of the world market, which was flat, with a total of 1.1 million units (prior year: 1.09 million units) and is stronger than the positive development displayed by Europe, Jungheinrich's core market, which posted 8 per cent growth, expanding to 373 thousand units (prior year: 345 thousand units). In sum, this performance enabled Jungheinrich to increase its share of the European and global markets.

The value of incoming orders, including all business areas, advanced by 11 per cent to 2,817 million euros (prior year: 2,535 million euros). At 91.2 thousand forklifts, production output surpassed the 90 thousand mark for the first time. Consolidated net sales were up 10 per cent to 2,754 million euros (prior year: 2,498 million euros). Earnings before interest and taxes (EBIT) also rose 10 per cent, climbing to 213 million euros (prior year: 193 million euros). Earnings before taxes (EBT) amounted to 198 million euros – 13 per cent up on the previous year (175 million euros).

Steps of strategic importance such as the acquisition of the MIAS Group, a specialist for stacker cranes, furthering the resolute expansion of the Logistic Systems Division, and the expansion of the direct sales and service network to include Australia, Malaysia, South Africa and Romania were implemented successfully. As of December 31, 2015, headcount was at an all-time high of 13,962, in part owing to the acquisitions.

The company will provide detailed information on its business performance in 2015 at the annual press conference on March 23, 2016.

Source: Jungheinrich