

# Two Terex® ship-to-shore cranes for Malaysian terminal operator

4 November 2016 by Terex Port Solutions

## Sabah Ports Sdn. Bhd. will operate the machines in its Sapangar Bay Container Port

Terex Port Solutions (TPS) has received an order from Malaysian port operator Sabah Ports Sdn. Bhd. (Sabah Ports) to supply two Terex® ship-to-shore cranes (STS) to its Sapangar Bay Container Port (SBCP). The cranes will be manufactured at the TPS site in Xiamen, PR China, and are due to be put into operation in the second half of 2017.

### STS will help SBCP increase handling rates

SBCP, situated on the north coast of the island of Borneo, is the premier transshipment hub for the Brunei-Indonesia-Malaysia-Philippines East ASEAN Growth Area. Strategically located along the busy shipping routes between the Far East and Europe, the port is faced with the challenge of constantly increasing handling rates. The STS cranes will help SBCP to enhance significantly the productivity of its operations. These cranes offer SBCP a lifting capacity of 41 t under twin-lift spreader, an outreach of 45 m and are designed to load and unload container vessels with up to 15 rows.

### New machines are part of a series of orders

The two STS cranes for SBCP are part of a series of orders that Sabah Ports recently placed with TPS. In June 2016, one Terex® Gottwald Model 2 mobile harbour crane as well as two Terex® reach stackers, one for Sabah Port's terminal in the Port of Sandakan and the other for the Port of Tawau, were put into operation. These machines supplemented the three mobile harbour cranes already purchased by Sabah Ports, one for Sandakan in 2005 and two for Tawau in 2005 respectively in 2008. Additionally, four Terex rubber-tyred gantry cranes (RTG) were ordered for SBCP. Mohd Sahid Hj Nawab Khan, Chief Operating Officer, Sabah Ports: "We have full confidence that the new cranes to Sapangar Bay Container Port will enhance the ports productivity level. We are committed towards strengthening our fleet of machineries with state of the art and innovative range of solutions provided by TPS to ensure we meet the demands of our users."

## **Sabah Ports benefits from economical total cost of ownership**

Maurizio Altieri, Vice President Sales & Service TPS Asia, is pleased that the one-stop shop approach of TPS has convinced one of the fastest growing port operators in South-East Asia to extend the business relationship: "Sabah Ports is one of the most important players in Malaysia's port business. Our technology which combines high productivity with economical total cost of ownership, as well as the availability of our service, will help the customer to continue to strengthen its leading position in this dynamic world region."