

Manitowoc cranes on show at Réunion Island dealer open day

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- GLI stages open day to present Grove and Potain cranes.
- Local companies and representatives from global contractors attend the event.

Grues Levages Investissements (GLI), Manitowoc's dealer for Grove and Potain cranes in Réunion Island, hosted a three-day open house event at its premises in Le Port. The company used the occasion to showcase some of the latest Manitowoc lifting technology, displaying a Grove GMK4100L-1 all-terrain crane and Potain Hup 40-30 self-erecting crane. Around 300 guests were welcomed over the course of the three days.

Local construction companies attended, as did representatives from international contractors Bouygues and Vinci, which are using a jointly-owned fleet of 16 Manitowoc, Grove and Potain cranes to build a €1.7bn coastal road around the island. Stéphane Giraudo, sales director for tower cranes for Manitowoc in France, and Philippe Dumas, sales director for mobile cranes for Manitowoc in France and French territories, were both on site. Philippe Dumas said:

"The event was a huge success and the perfect opportunity to highlight our latest introductions. GLI is a very active dealer that offers excellent support to its customers and this positive approach has helped the company establish Manitowoc as a clear market leader in Réunion."

The GMK4100L-1 has a 100 t maximum capacity and 60 m boom, with the best load charts in its class yet a narrow width of just 2.55 m. The Hup 40-30 has a 4 t maximum capacity and 40 m jib, and offers class-leading versatility with 16 possible configurations.

Stéphane Giraudo, sales director of France and Benelux countries, said GLI was a perfect partner for the event, as displayed from the number of high-profile projects the company has completed, including major infrastructure projects.

"GLI has a great ability to serve a wide range of customers, from the small family-owned operation up to the largest, leading international companies. It is certainly a dominant force in the region and Manitowoc is proud to have the company as a partner," he said.

In addition to Réunion Island, GLI is the Potain dealer for Mayotte, Mauritius and Madagascar. It is also the Grove dealer for Mayotte and Mauritius. Réunion Island is a French island to the east of Madagascar in the

Indian Ocean.

Source: THE MANITOWOC COMPANY, INC.