

New Bobcat Mini-Excavators & Loaders on Milan Demolition

17 November 2020 by Bobcat

Demolishing a building in the centre of Milan requires specific prerogatives. The work must be carried out with surgical care, without damaging the adjacent buildings and without disturbing the residents, in full compliance with environmental and safety regulations.

This was certainly the case for the interior demolition in a prestigious five-storey building in the heart of Milan. To carry out this delicate work, the contractor, Seli Manutenzioni Generali Srl of Monza, chose to purchase a fleet of five new **Bobcat** compact machines comprising two E17z mini-excavators, an E10z mini-excavator and two S70 skid-steer loaders.

Thanks to their small dimensions and low weights, the three Bobcat mini-excavators, equipped with breakers and other attachments, easily dealt with the precision demolition of the floors and other structures to make way for new stairwells and lift shafts. One of the E17z mini-excavators was also used in the top-down mode to demolish the roof to create new floor levels for the building.

The two S70 skid-steer loaders were used to complete the process by handling and removing debris, unloading it into self-tipping bins, which in turn were moved with a crane.

The five compact Bobcat machines involved in the work inside the building were able to work comfortably even in the tightest spaces, where bulkier machines would not have been able to manoeuvre properly.

Seli Manutenzioni Generali Srl

Founded in the 1960s, Seli is a well-established company specialising in the construction of civil and industrial buildings. Seli is structured into four Business Units - Construction, Finishing, Plant and Demolition/Excavation - each of which is managed by a technical manager with proven experience in each sector. The most recently formed Business Unit is Demolition/Excavation, which has recruited several engineers and Ivano Perego as Sales Manager. Since October 2019, this division has been winning important contracts, particularly in Milan and its province.

For Seli, the brand of choice for the machines to carry out this important demolition work is Bobcat. "We chose to purchase Bobcat skid-steer loaders and mini-excavators as we consider them to be extremely high performing and reliable," said Ivano Perego. "This allowed us to provide a guarantee to the customer that the

job would be carried out with maximum efficiency and precision. Our operators are completely satisfied with the quality of Bobcat machines and attachments, in terms of their power, comfort and safety. We are very happy with the choice of Bobcat equipment and our relationship with the Bobcat dealer, DMO."

In fact, Seli has recently signed an agreement with DMO - the Authorised Dealer for both Bobcat and Doosan for the regions of Emilia Romagna, Veneto, Friuli Venezia Giulia and Lombardy (the provinces for Milan, Cremona, Mantua, Lodi, Pavia, Varese, Monza and Brianza) - as the company's main supplier for the rental and sale of construction machinery.

The negotiations with Seli were led by Gianmaria Lupis, DMO sales manager for Lombardy. "The strong partnership with Seli has led to a number of machinery orders, including the five Bobcat compact machines involved in this demolition work," said Gianmaria Lupis. "Alongside DMO's role in sales and rental, we also offer a full aftersales service, which proved to be a decisive factor in Seli's choice of DMO as machinery supplier."

Source: Doosan Bobcat EMEA