



MULTILIFT hooklift
IMAGE SOURCE: Hiab

Hiab enters into licence manufacturing agreement with Dalian Shidao Industry to produce and sell hooklifts in mainland China

10 May 2023 by HIAB (Cargotec)

Hiab, part of **Cargotec**, announces that it has entered into a licence manufacturing agreement with Dalian Shidao Industry Co. Ltd (DSI) to produce, sell and service MULTILIFT hooklifts in mainland China. The sales and service coverage for MULTILIFT hooklifts will be vastly increased in mainland China by Dalian Shidao Industry, which will also provide spare parts.

Hiab's MULTILIFT is the world's market-leading manufacturer of hooklifts and skiploaders.

Dalian Shidao Industry's offering includes on-road load handling equipment and construction equipment. The company has a comprehensive, nationwide sales and service network in mainland China and can provide

consistent and efficient service to Hiab's new and existing customers. For several years, the company has been a supplier and contract manufacturer for Hiab in mainland China.

"Hiab is committed to delivering the best customer experience every day. We are excited that an experienced local partner like DSI can provide the best possible service to new and current customers in mainland China. The cooperation between Dalian Shidao Industry and Hiab is evolving and this time for the benefit of the Chinese hooklift operators and distribution partners who can rely on great products and support from DSI," says **Henri Janhonen**, Vice President, Sales and Product Management, Demountables, Hiab.

"Dalian Shidao Industry is pleased to take the long-term cooperation with Hiab to a new stage," says the President of Dalian Shidao, **Lu Lin**. She continues: "Dalian Shidao Industry will continuously strive to manufacture high-quality hooklifts in the Asia Pacific region and will provide advanced solutions to mainland China customers during the lifecycle of the products."

Source: Hiab